

# **Key Information Document**

#### **PURPOSE**

This document provides you with key information about this investment product. It is not marketing material. The information is required by law to help you understand the nature, risks, costs, potential gains and losses of this product and to help you compare it with other products.

PRODUCT		
NAME	Series 31 Vanilla Digital Note with Stellar Coupon due 1 December 2021	
IDENTIFIER	ISIN Code: XS1903464391	You are about
MANUFACTURER	Brokercreditservice Structured Products Plc	to purchase a
DETAIL OF HOW TO GET IN CONTACT WITH PRIIP MANUFACTURER	Website: http://bcs-sp.com/ Phone number: +357 257 74044 Email address: info@bcs-sp.com	product that is not simple and may be difficult to understand
COMPETENT AUTHORITY	Cyprus Securities and Exchange Commission (CySEC)	to understand
DATE	29 Nov 2018, 11:23 UTC	

## WHAT IS THIS PRODUCT?

**TYPF** 

The product is in the form of a debt instrument.

#### **OBJECTIVES**

To provide you with a capped exposure to the performance of the Underlying(s), whilst providing for a minimal return of -25% of the Nominal Amount at maturity (subject to the credit risk of the Manufacturer). Amounts stated below are in respect of each Nominal Amount

- Interest: If the Underlying Performance is greater than 0% on any Interest Valuation Date, You will receive the Interest Amount equal to the Underlying Performance, subject to a maximum equal to 20%, corresponding to the Interest Amount per period, on the immediately following Payment Date.
- **Redemption on the Maturity Date:**

Redemption Amount: If the product does not redeem early, then:

- If the Final Underlying Performance is greater than or equal to 0%, you will receive the Nominal Amount plus an amount equal to the Final Underlying Performance multiplied by the Nominal Amount. The Redemption Amount is subject to a maximum equal to 120%.
- If the Final Underlying Performance is lower than 0%, but higher than -25% you will receive the Nominal Amount If the Final Underlying Performance is lower than -25%, the Redemption Amount is subject to a minimum equal to the Nominal Amount, multiplied by the Protection Rate. The amount paid in such case might be less than the Nominal Amount and you will lose some of your capital.

## Key Dates, Values and Definitions (\*)

All determinations and observations will be made by the Calculation Agent. All dates may be subject to adjustment for non-business days and market disruption events.

- Underlying(s): DAIMLER AG (ISIN: DE0007100000)
- Final Underlying Performance: (a) the Closing Value of the Underlying on the Final Valuation Date divided by its Initial Value minus (b) 100%, expressed as a percentage
- Underlying Performance: the Closing Value of the Underlying on any given date divided by its Initial Value, minus 100%, expressed Interest Valuation Dates:: 1 December 2019, 1 December 2020 as a percentage

Initial Value: The Closing Value of the Underlying on the Initial Valuation Date

Closing Value: The value of the Underlying at the close of trading on the relevant exchange on a given trading day

Protection Rate: 75.00%

Calculation Agent: Brokercreditservice Structured Products Plc

Nominal Amount: RUB 100,000

Issue Price: 100%

Dates:

- Issue Date: 23 November 2018
- o Maturity Date: 1 December 2021
- Initial Valuation Date: 14 December
- Final Valuation Date: 24 November 2021

<sup>(\*)</sup> Items above are indicative terms only and may change. You should check the final value of such items prior to investing.

#### Early redemption and adjustments

The terms of the product provide that if certain defined events, in addition to those described above, occur (principally but not exclusively in relation to any Underlying, or the Manufacturer of the product (which may include the discontinuation of the Manufacturer's ability to carry out the necessary hedging transactions)), adjustments may be made to the terms of the product to account for the relevant event or the product may be early redeemed. The amount paid on any early redemption may be less than the amount originally invested.

# **INVESTOR**

INTENDED RETAIL This product is intended for clients who:

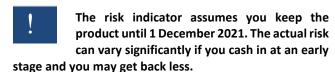
- have significant knowledge and experience in products such as the one described in this document
- are willing and able to bear a potentially total loss
- have a risk tolerance consistent with the summary risk indicator in this document
- are expressing a view on the underlying consistent with the conditions for a positive outcome (as stated in the product description)
- have a horizon consistent with the term of this product

as determined independently or on the basis of professional advice.

## WHAT ARE THE RISKS AND WHAT COULD I GET IN RETURN?

#### SUMMARY RISK INDICATOR





The summary risk indicator is a guide to the level of risk of this product compared to other products. It shows how likely it is that the product will lose money because of movements in the markets or because is BCS not able to pay you. We have classified this product as 5 out of 7, which is a medium-high risk class. This classification takes into consideration two elements: 1) the market risk - that rates the potential losses from future performance at a medium level; and 2) the credit risk which estimates that poor market conditions will likely impact to pay you. Be aware of currency risk. If you will receive payments in a currency other than the official currency of the Member State where the product is marketed, the final return you will get will depend on the exchange rate between the two currencies. This risk is not considered in the indicator shown above. You are entitled to receive back at least 75% of your capital. Any amount over this, and any additional return, depends on future market performance and is uncertain. If we are Brokercreditservice Structured Products Plc is not able to pay you what is owed, you could lose your entire investment.

### PERFORMANCE SCENARIOS

INVESTMENT RUB 10,000							
SCENARIOS		1 YEAR		2 YEARS		3 YEARS (RECOMMENDED HOLDING PERIOD	
STRESS SCENARIO	WHAT YOU MIGHT GET BACK AFTER COSTS	RUB 6,209		RUB 6,804		RUB 7,500	
	AVERAGE RETURN EACH YEAR		-37.91%	-:	17.51%		-9.12%
UNFAVOURABLE SCENARIO	WHAT YOU MIGHT GET BACK AFTER COSTS	RUB 6,787		RUB 6,925		RUB 7,500	
	AVERAGE RETURN EACH YEAR		-32.13%	-:	16.78%		-9.12%
MODERATE SCENARIO	WHAT YOU MIGHT GET BACK AFTER COSTS	RUB 7,799		RUB 8,444		RUB 8,969	
	AVERAGE RETURN EACH YEAR		-22.01%		-8.11%		-3.55%
FAVOURABLE SCENARIO	WHAT YOU MIGHT GET BACK AFTER COSTS	RUB 8,939		RUB 10,510		RUB 12,000	
	AVERAGE RETURN EACH YEAR		-10.61%		2.52%		6.25%

This table shows the money you could get back over the next 3 years, under different scenarios, assuming that you invest RUB 10,000. The scenarios shown illustrate how your product could perform. You can compare them with the scenarios of other products. The scenarios presented are an estimate of future performance based on evidence from the past on how the value of this investment varies on how the value of this investment varies, and are not an exact indicator. What you get will vary depending on how the market performs and how long you keep the product. The stress scenario shows what you might get back in extreme market circumstances, and it does not take into account the situation where we are not able to pay you. This product cannot be cashed in. This means it is difficult to estimate how much you would get back if you cash in before maturity. You will either be unable to cash in cash in early or you will have to pay high costs or make a large loss if you do so.

The figures shown include all the costs of the product itself, but may not include all the costs that you pay to your advisor or distributor. The figures do not take into account your personal tax situation, which may also affect how much you get back.

## WHAT HAPPENS IF BCS IS UNABLE TO PAY OUT?

This product is not protected by any investor compensation or guarantee scheme. If Brokercreditservice Structured Products Plc is unable to make a payment and/or is in default, you may lose some or all of your invested amount and any payment may be delayed.

#### WHAT ARE THE COSTS?

The Reduction in Yield (RIY) shows what impact the total costs you pay will have on the investment return you might get. The total costs take into account one-off, ongoing and incidental costs.

The amounts shown here are the cumulative costs of the product itself, for 3 different holding periods. They include potential early exit penalties. The figures assume you invest RUB 10,000. The figures are estimates and may change in the future.

#### COSTS OVER TIME

The person selling you or advising you about this product may charge you other costs. If so, this person will provide you with information about these costs, and show you the impact that all costs will have on your investment over time.

INVESTMENT RUB 10,000			
SCENARIOS	IF YOU CASH IN AFTER 1 YEAR	IF YOU CASH IN AFTER 2 YEARS	IF YOU CASH IN AT THE END OF THE RECOMMENDED HOLDING PERIOD
TOTAL COSTS	RUB 350.00	RUB 340.16	RUB 0.00
IMPACT ON RETURN (RIY) PER YEAR	0.50%	0.24%	0.00%

### **COMPOSITION OF COSTS**

The table below shows:

- The impact each year of the different types of costs on the investment return you might get at the end of the recommended holding period;
- The meaning of the different cost categories.

THIS TABLE SHOWS THE IMPACT ON RETURN PER YEAR					
ONE-OFF COSTS	ENTRY COSTS	0.00%	The impact of the costs you pay when entering your investment.  The impact of these costs is already included in the price.		
	EXIT COSTS	0.00%	The impact of the costs of exiting your investment when it matures.		
ONGOING COSTS	PORTFOLIO TRANSACTION COSTS	0.00%	The impact of the costs of us buying and selling underlying investments for the product.		
	OTHER ONGOING COSTS	0.00%	The impact of the costs that we take each year for managing your investments.		
INCIDENTAL COSTS	PERFORMANCE FEES	0.00%	Not applicable		
	CARRIED INTERESTS	0.00%	Not applicable		

## HOW LONG SHOULD I HOLD IT AND CAN I TAKE MY MONEY OUT EARLY?

## Recommended holding period: 3 years

The recommended holding period is selected to correspond with the maturity date of the product. Please note that you may not be able to sell the product prior to the maturity date. If you are able to sell the investment at an earlier date, you may incur costs and may lose part or all of your investment. The manufacturer is under no obligation to make a secondary market in the product, but may choose to re-purchase the products early on a case-by-case basis. Further information is available upon request.

## HOW CAN I COMPLAIN?

You may lodge a formal complaint to the Issuer by letter - addressed to Brokercreditservice Structured Products Plc, Agia Zoni Street, 12, AGIA ZONI CENTER, office/flat 103, 3027 Limassol, Cyprus - or alternatively by email at: info@bcs-sp.com.

## OTHER RELEVANT INFORMATION

For other information about the terms and conditions of the product, please refer to the documentation published on the Issuer's website http://bcs-sp.com/, or alternatively on the distributor's website, in compliance with the applicable legal provisions.